

REX M. BALLINGER

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EDUCATION

UNIVERSITY OF MISSOURI – KANSAS CITY, Kansas City, MO

Aug 02 - May 04 (expected)

Candidate for Master of Arts - Economics

- Current GPA of 3.94/4.00. Completed 15 of 30 semester hours.
- Edit papers for content and style for the Center for Full Employment and Price Stability.
- Elected President of the Economics Club by student members (2003-04).

UNIVERSITY OF DAYTON, Dayton, OH

Aug 99 – Aug 01

Master of Business Administration - International Business

- Achieved an overall GPA of 3.78/4.00. Honored at graduation for academic excellence (top ten percent).
- Studied Cross-Cultural Business Methods at Ecole Supérieure de Commerce in Toulouse, France (Spring 2001). Focused on economic and financial integration issues; and multicultural communication, negotiation and management.

UNITED STATES AIR FORCE ACADEMY, Colorado Springs, CO

Jun 91 – May 95

Bachelor of Science - Electrical Engineering, Minor - Spanish

- Achieved an overall GPA of 3.00/4.00. Academic excellence led to Dean's list selection for five semesters.
- Led Rugby team to four Division I Final Four Appearances. Elected Team Captain by coaches and peers (1994-95).
- Studied Spanish and Foreign Military Operations at Academia de Fuerza Area in Cordoba, Argentina (Summer 1992). Focused on language immersion and the development of working relationships with Argentine cadets and officers.

WORK EXPERIENCE

AQUILA, INC.

Jan 02 – Sep 02

Integration Team Lead – Aquila Merchant Services, Kansas City, MO

Selected by senior management to lead the integration team for a \$415 million acquisition of an independent power producer.

- Led a cross-functional team of 34 project leaders from both companies. Developed planning strategy, work scope, schedule and budget. Facilitated meetings and negotiated compromises between team members from differing corporate cultures.
- Reported project progress with written briefs and presentations to the CEO/CFO level of both companies.

Rotation and Mentoring Program – Aquila Merchant Services, Kansas City, MO

Chosen as an inaugural member for a highly selective and prestigious management training and rotational program.

- Developed a system of metrics for measuring human capital and its impact upon the company for both HR and its clients.
- Created a management “dashboard” that received tremendous praise and re-established HR's credibility with IT.

UNITED STATES AIR FORCE

Jun 95 – Jun 01

Project Manager – National Air Intelligence Center, Dayton, OH

Selected by management to implement a strategic re-alignment for a directorate of over 460 engineers and scientists.

- Built a re-engineering project from \$5 to \$33.9 million by selling the concept to executive management teams from five other centers. Crafted overall strategy, performed cost/risk analyses, and constructed the implementation plan.
- Created and led a 20-person team for a \$570,000 data modeling, software acquisition (MATLAB®). Defined requirements, managed funding, negotiated the contract, cut delivery time in half and saved the program \$75,000.
- Initiated and directed a MATLAB® software training program for data modeling utilizing in-house talent. Led a five-person team, developed the program from scratch, trained over 200 engineers and saved the organization \$210,000.

Operations Manager – Regional Accounting and Finance Office, Osan Air Base, Republic of Korea

Managed the daily operations of the regional accounting and finance office for all 30 Air Force units in South Korea.

- Supervised/trained 30 staff members whose tasks included financial control and reporting of \$780 million annually.
- Developed a weeklong contingency planning simulation for over 75 people. Managed risk by implementing a team-building approach that quickly became the standard training regimen for all finance operations.

Financial Manager – Defense Finance and Accounting Service, Denver, CO

Advanced from the Air Force's fraud detection program lead and office liaison branch to the active duty payroll manager.

- Outstanding leadership led to selection as the Junior Financial Manager of the year for all four military services.
- Restored Air Force fraud detection program to operational viability. Program lauded as best in Defense Department.

ADDITIONAL INFORMATION

Language Skills

- Solid reading, writing and conversation skills in Spanish.

Professional Development

- Candidate in the Chartered Financial Analyst (CFA) program. Passed two of three examination levels.
- Member: Association for Investment Management and Research, International Confederation of Associations for Pluralism in Economics, Omicron Delta Epsilon

Community Service

- Sponsor candidates for initiation into local church by attending and teaching weekly classes (2002 – present).
- Help the less fortunate by preparing and serving food at the local weekend lunch program (2002 – present).
- Acted as mentor, confidant and friend to single-parent children through Big Brothers and Big Sisters (1999-2001).

Other

- Chosen as a starter on the U.S. Air Force Rugby Team and the U.S. Combined Services (Military All-Star) Team for five consecutive years (1997-2001). Member of the 2000 Inter-Service champion and South Africa touring teams.
- Hobbies include foreign travel, reading, cooking, rugby, yoga and outdoor sports.